



IDAHO BUYER CLIENT SERVICES GENERAL FLOW

STEP
01



Discovery

Determination of where in the journey you are at as a buyer and what your goals are. This is also a time to understand what BCS goals are as well to be on the same page.

STEP
02



Decision

Alignment for the best path forward for you in your journey will be explored. Our program lanes are designed as an opportunity for you to optimize the experience based on goals you have.

STEP
03



Engage

Actions will be taken based on lane decisions that are made. You will be brought into a secure and transparent process with an entire team of trusted professional already in motion and with momentum

STEP
04



Transact

Successfully negotiated offers are professionally coordinated by trained BCS experts. You will be informed, your information secure, and progress visible in real-time.

STEP
05



Closing

Signing will be dull and without surprise, until you receive your keys and realize how much you saved.

